# FIRE/EMS INTERLOCAL AGREEMENT

Deputy City Manager Jeff Capps
Chief Financial Officer Jeff Kersten
Fire Chief Richard Mann
March 9, 2023



# TOPICS TO DISCUSS

- Historical perspective on Station 6
- Changes that have impacted the 1997 Automatic Aid agreement
- Timeline of collaborative efforts to address concerns since 2020
- Financial Impacts
- Alternative considerations





## STRATEGIC PLAN ALIGNMENT

- City Council Strategic Plan (2023 Council Retreat)
  - Good Governance
    - The city will ensure all agreements with external entities are fair and beneficial to the citizens of College Station.

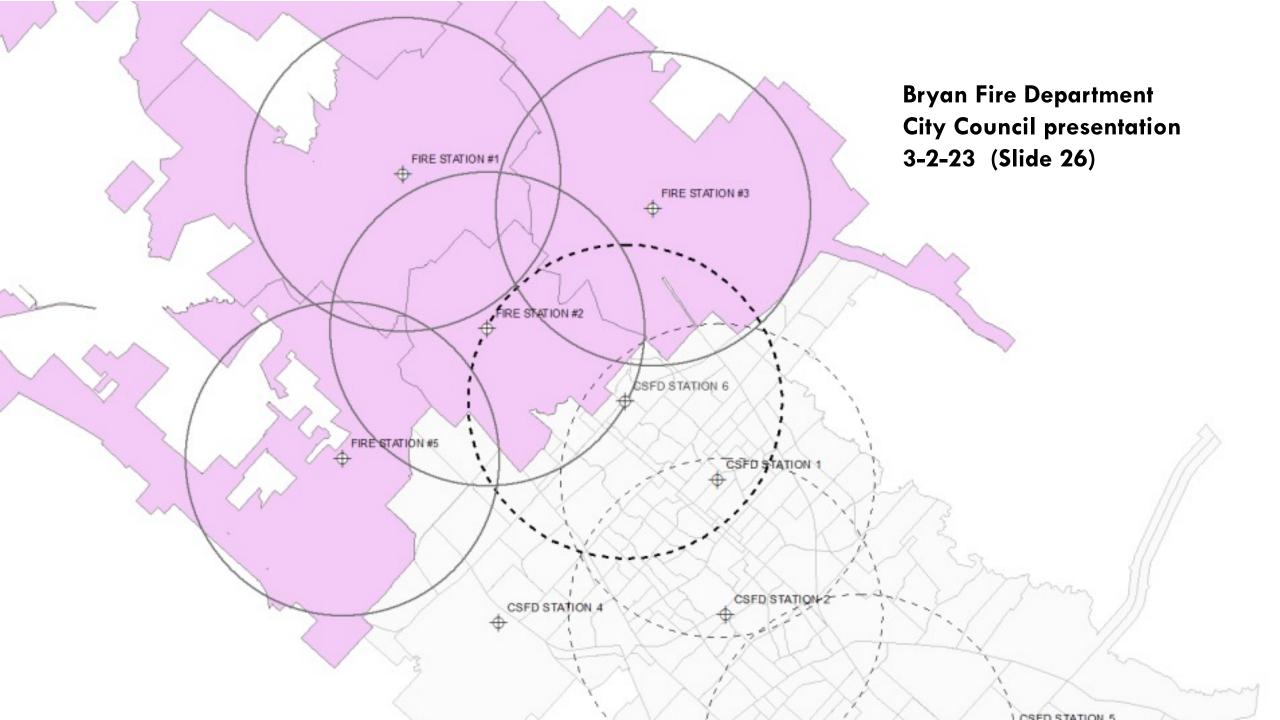
## CSFD Strategic Plan (FY23)

- Fiscal Responsibility
  - Evaluate contracts and agreements —
     Promote financial partnerships with TAMU for emergency services.
     Negotiate the automatic aid agreement with the City of Bryan based on tiered-acuity to prioritize critical calls and maintain resource allocation.

# TOTAL COST OF COLLEGE STATION EMS SERVICE IN FY 23

- Cost of EMS Service
  - ~\$8.7 million
- EMS Service Revenue
  - ~\$2.7 million 31%
- COCS Taxpayers
  - ~\$6.0 million 69%





# KEY CONSIDERATIONS FOR GROWTH



#### Risk

- What needs Fire/EMS services
- Population density
- Commercial, residential, wildland

### Response Time

• What is the current response time with existing resources

#### Call Volume

• What is the current and projected service demand

### Resources & Staffing Needs

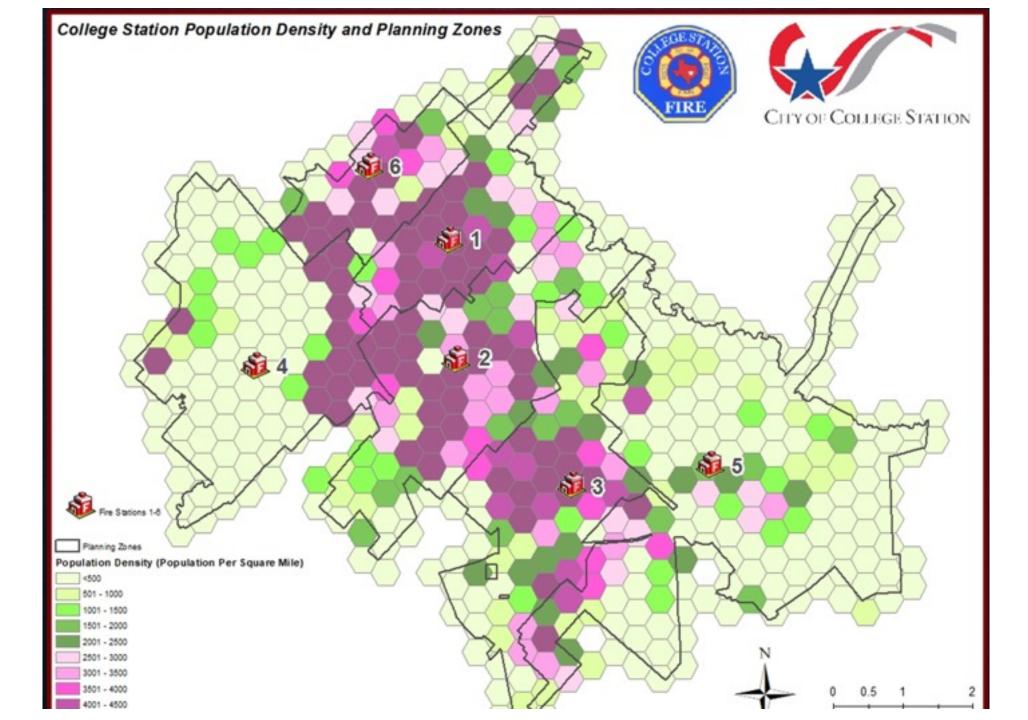
 What type of resources (Engine / Ladder / Ambulance) is needed and what is the staffing requirements

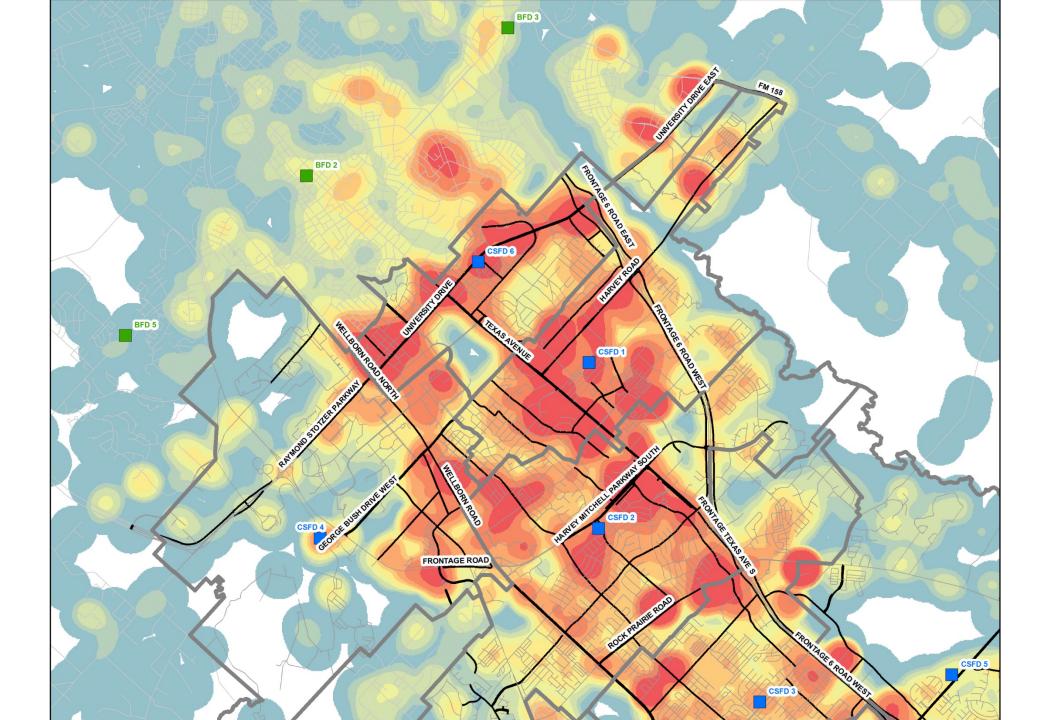
#### Location considerations

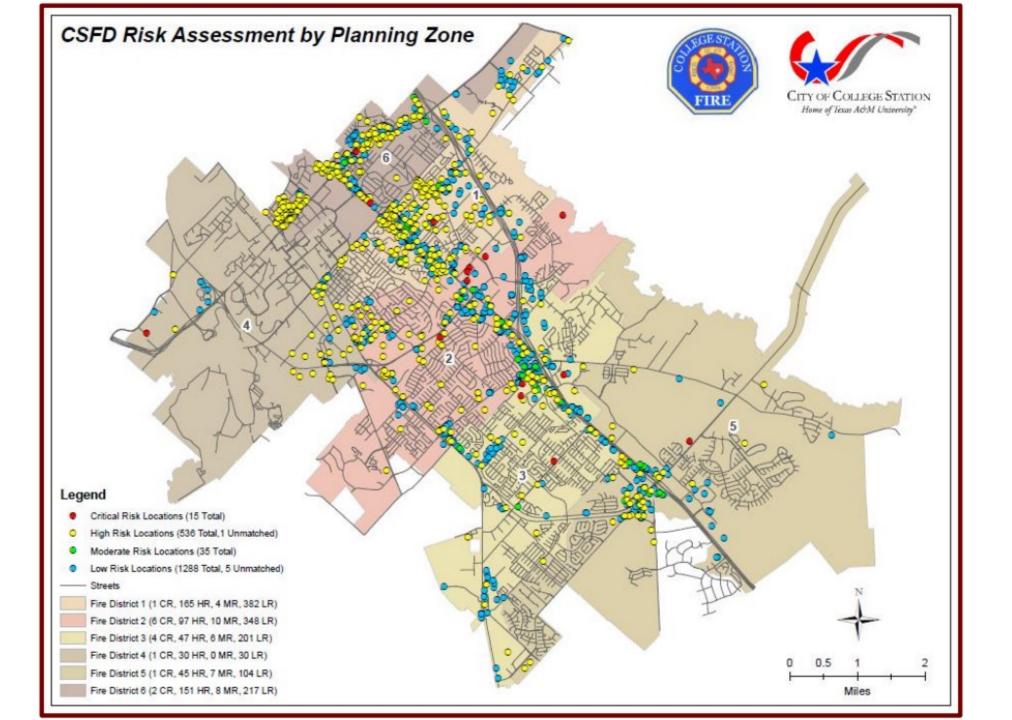
 What property is available to provide the most versatile response capabilities

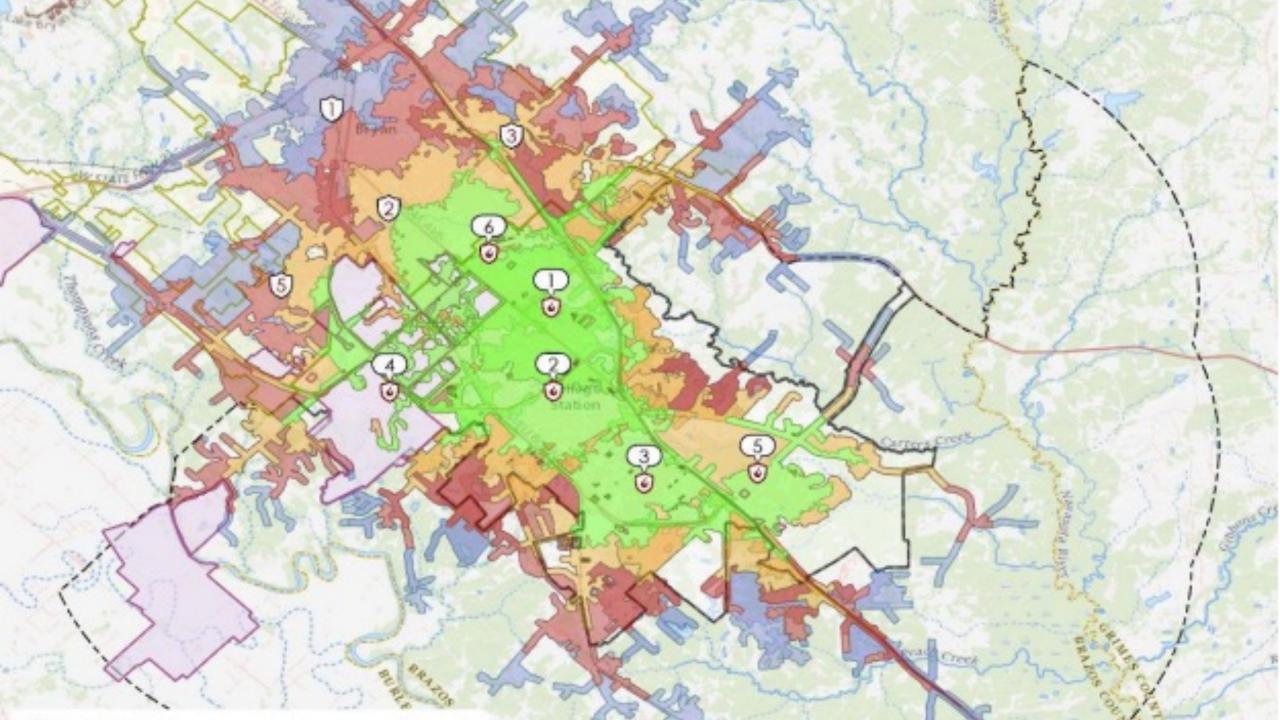
### Funding

• What is the budgetary impact for both one-time and reoccurring expenses









# SIGNIFICANT CHANGES IMPACTING AUTO AID

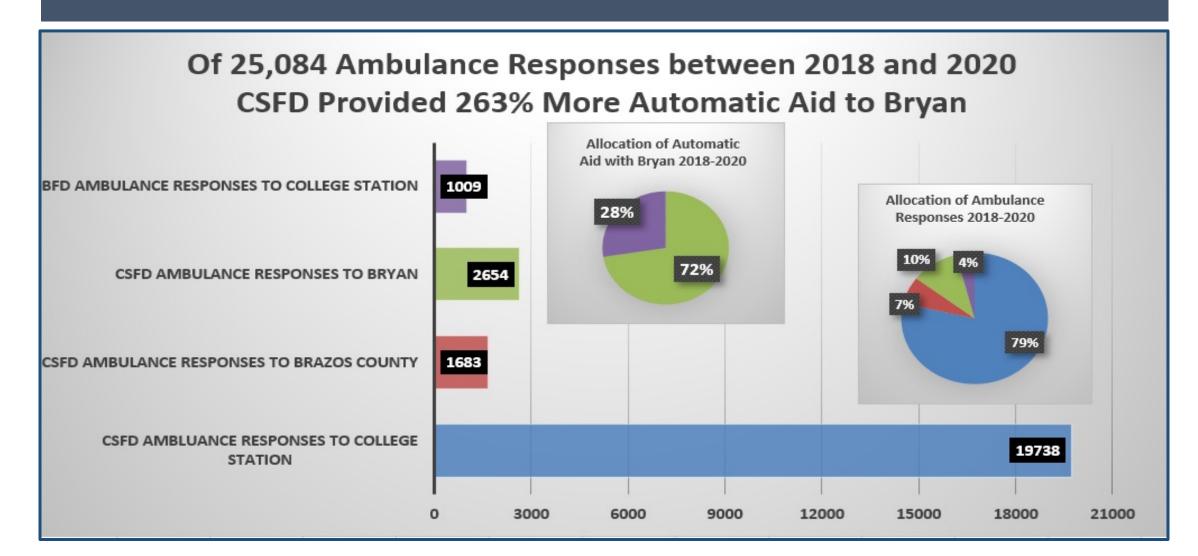
## CSFD Station 6

- Opened 2012
- Boundary response managed by dispatch according to response district
- BFD Station 2 relocation 2018
  - Moved north further north away from southern border of Bryan city limit
- Dispatch upgrades
  - New CAD 2016
  - Automatic Vehicle Location dispatch 2018





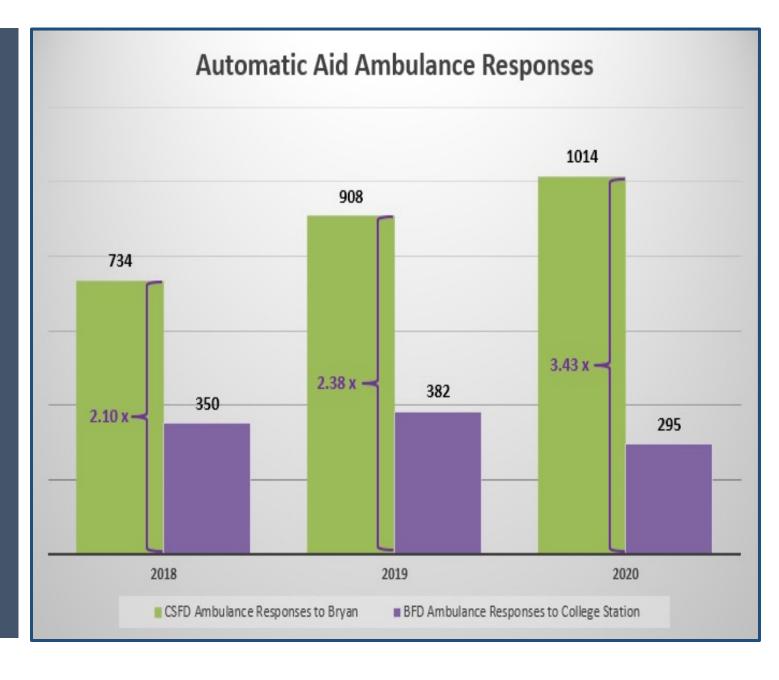
# THE NEED FOR A REVISED AUTOMATIC AID AGREEMENT



# 2018-2020

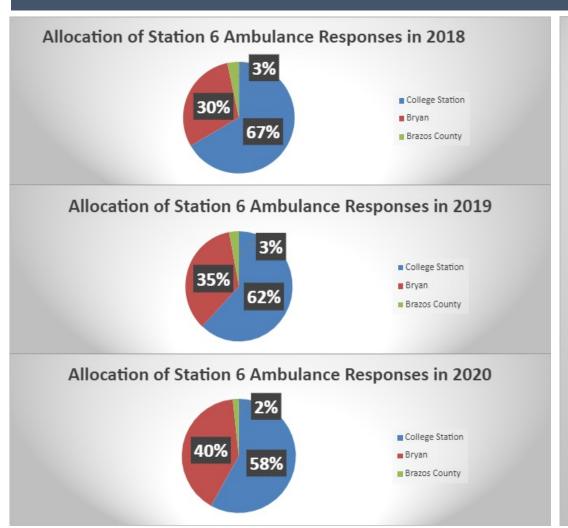
Increasing reliance on CSFD EMS for service delivery in the City of Bryan

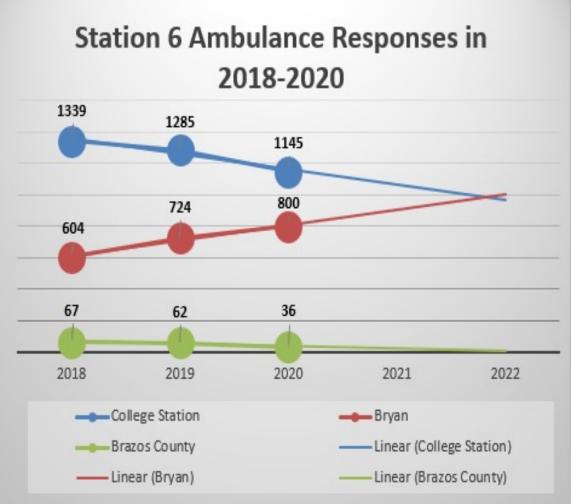






# ESCALATING IMPACT OF AVL DISPATCH (AUGUST 2018)





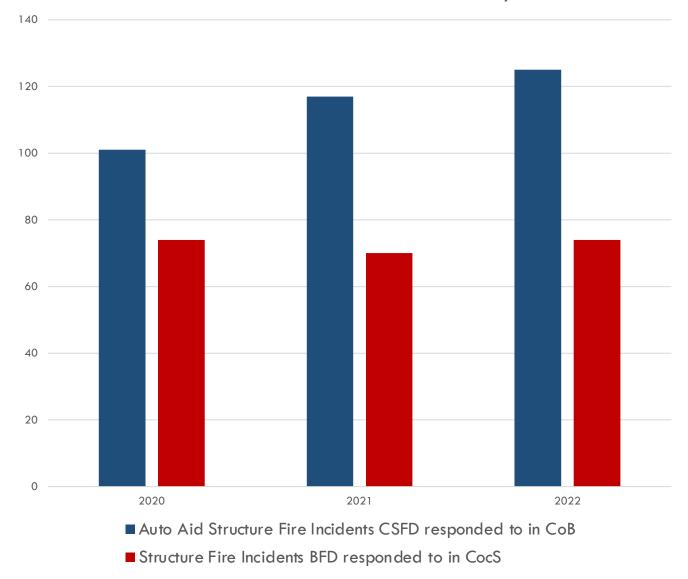
# STRUCTURE FIRE AUTOMATIC AID

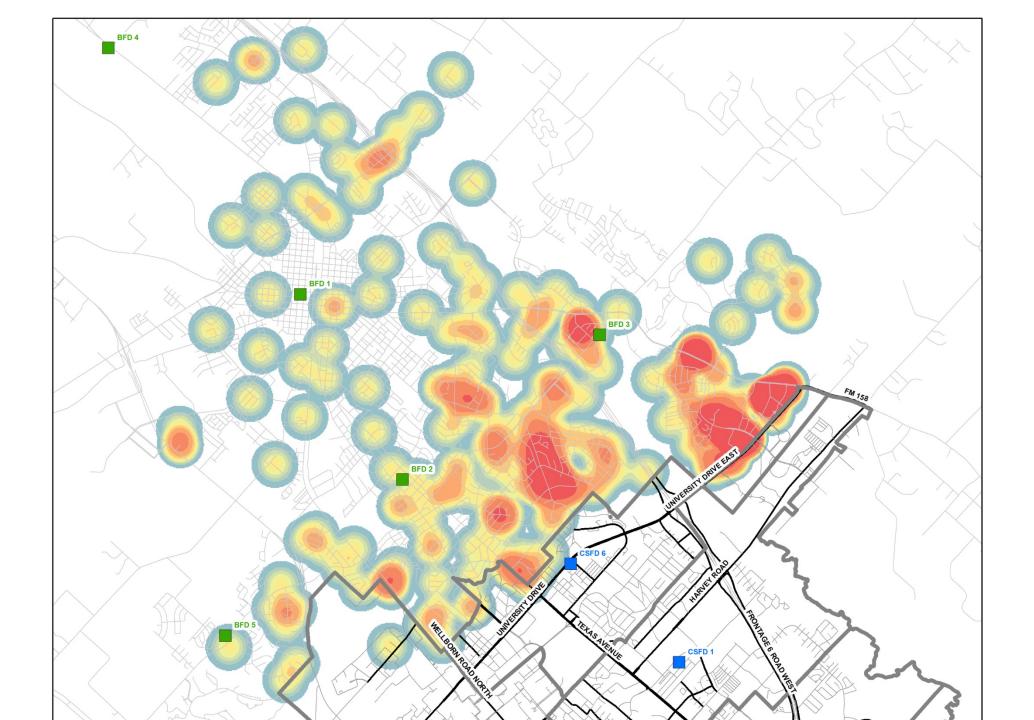
Much lower volume of overall responses:

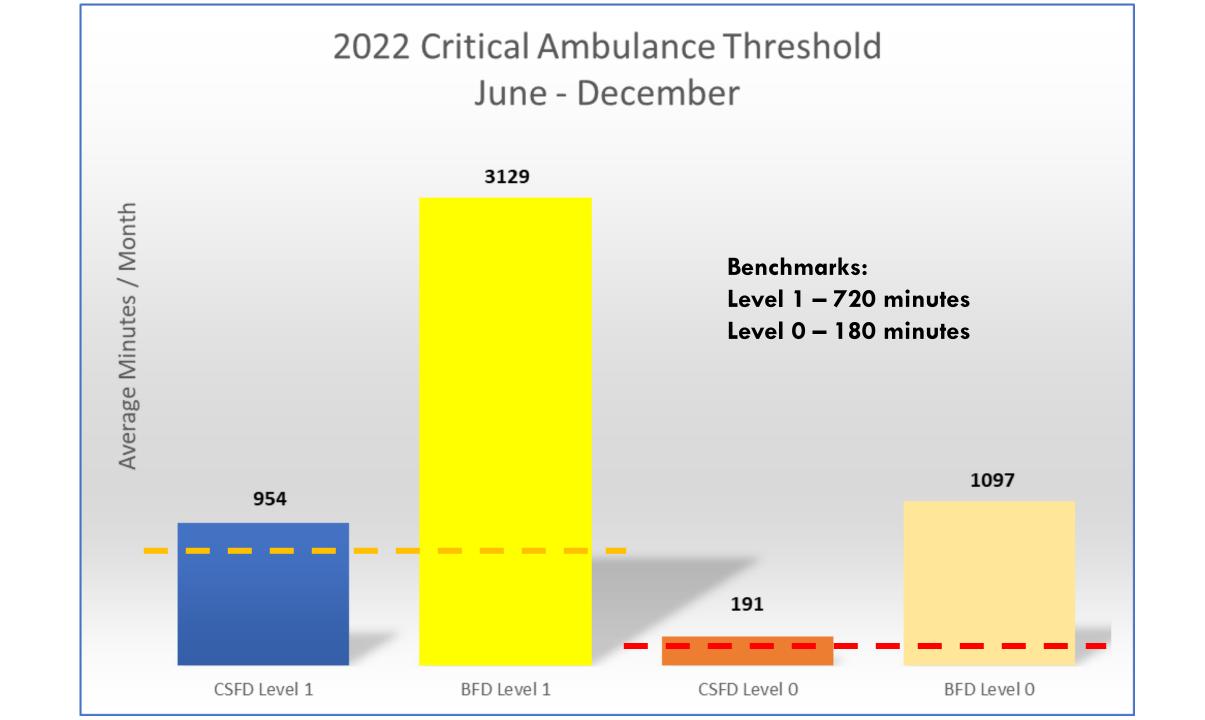
- 2022 Structure Fire Auto Aid
  - 125 incidents aid provided to Bryan
  - 74 incidents aid provided to College Station

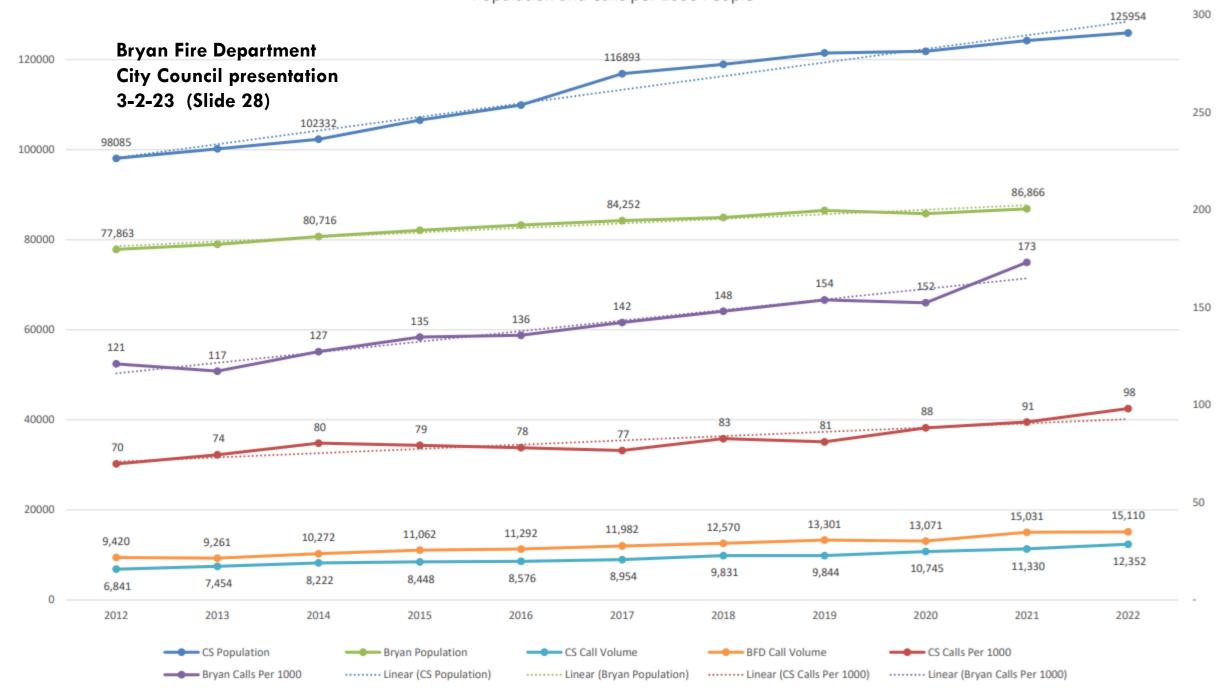


#### Structure Fire Automatic Aid Incidents by Year

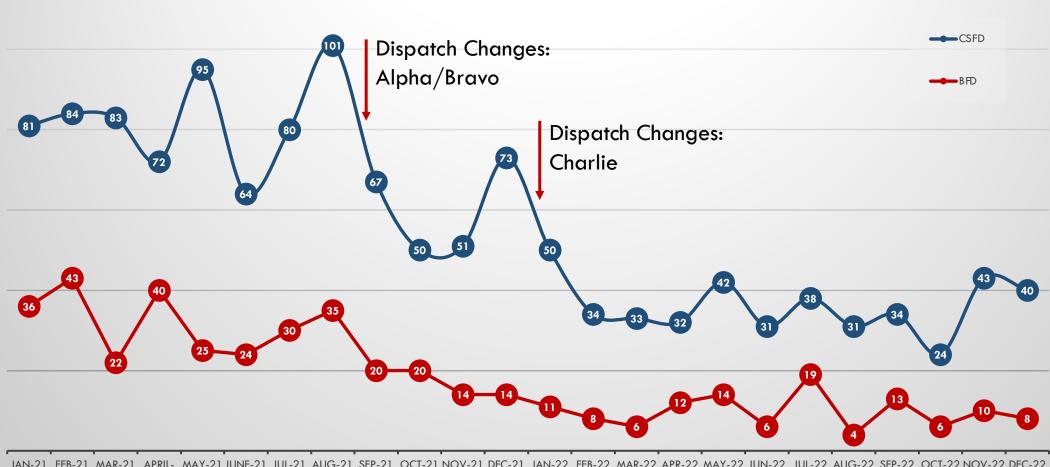








## **EMS Auto Aid**





# TIMELINE OF DISCUSSIONS

### 2020

• February 2020 – Management review by Center for Public Safety Management. Recommendation 5 – CPSM recommends that College Station and Bryan look at opportunities to jointly staff and cost share Station 6 services.

- May 19, 2021 Chief Mann provided CMO data indicating a problem with the automatic aid agreement.
- June 1, 2021 Initial mtg between Mann & Guisti to discuss imbalance in response
- June 2, 2021 Capps discussion with Walker at COB and provided data and documentation outlining the disparity between calls served as well as operational concerns. Reminded Walker of a Management review that suggested Bryan EMS house an ambulance at Station 6 to run calls.

- July 2, 2021 1<sup>st</sup> draft of new ILA sent to Walker at COB
  - Revised financial adjustment to \$550 for any difference annually between jurisdictions for EMS calls
- November 22, 2021 2<sup>nd</sup> draft of new agreement (Sent to Hugh Walker and Chief Guisti)
  - Removed language for rejecting low acuity EMS calls
  - Maintained \$550 /call true-up amount
- December 9, 2021 Meeting at Bryan City Hall to discuss Capps, Mann, Walker, Guisti, Gallagher, Smith

- March 16, 2022 Mtg w/ Capps, Mann, Walker, Guisti, ME Leonard, DeHaven, Smith to discuss managing financial true up (Finance Departments of both cities to work on true-up)
- April 21, 2022 3<sup>rd</sup> draft of new agreement sent to Walker
  - Adjusted language to include Charlie level calls
  - Each department would bill for the transport provided in each other's jurisdiction. Any uncollected and/or outstanding charges beyond 90 days will be paid by the jurisdiction in which the service was provided.
  - Quarterly true ups.
  - COB response was still wanted to monitor data as operational changes were being made and concerns with difference in EMS fees.
- July 13, 2022 Re-sent from April with additional data to date. Also asked if they preferred a flat rate such as both cities agreement with the County.
  - Responded that they would review. He wanted to get with Kean who was out of the office for a few days.
- August 23, 2022 Meeting with Kean Register, Bryan Woods, Hugh Walker and Jeff Capps
  - Kean advised that they have had further discussions with Chief Guisti and they were at a point where automatic aid was no longer necessary. They were good to move toward a mutual aid agreement on the EMS side.
- November 10, 2022 Council approved City Manager send 60-day notice to terminate the 1997 Automatic Aid agreement with the City of Bryan.

- January 9, 2023 Auto Aid termination letter sent by City Manager
  - Proposal sent recommending Mutual Aid for EMS services and Automatic Aid continue for Fire services. No fees for either.
- February 28, 2023 Walker sends the proposed automatic/mutual aid agreement you are reviewing today.
- March 2, 2023 City of Bryan Council approves the agreement before you today.

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# COLLEGE STATION EMS ADDITIONS IN FY 2022 AND FY 2023

- FY 22 and FY 23 EMS Investments\$2.584 million
  - 2.8 Cents on Tax Rate

- FY 22 Peak Ambulance Addition
  - **\$856,000**
  - Staffing added via overtime
- FY 23 New Ambulance (5<sup>th</sup>)
   Addition and Reserve Ambulance
  - \$1.728 million
  - 7 positions



# COST OF SERVICE FOR CITY OF BRYAN CALLS 2022

- Total Cost of CSFD EMS Service in Bryan
  - **\$487,000**
- EMS Service Revenue
  - **\$178,000 37%**
- College Station Taxpayers
  - **\$309,000 63%**



# PROPOSAL 2-28-23

Based on the application of this proposal, there would be no reimbursement to the City of College Station



#### I. PROVIDING AID

- 2.1 The Parties agree to cooperate in providing aid with fire and EMS personnel for fire service, EMS, technical rescue response, hazardous materials response, securely sharing sensitive and non-sensitive information and records, and providing additional resources and equipment outside their jurisdictions, subject to availability and the Chief's discretion.
  - **2.1.1.** Requesting Aid. The Requesting Agency's Chief or designee should request aid, including the amount and type of equipment and/or resources as well as the number of personnel and the specific dispatch location.
  - 2.1.2. Providing Aid. The Providing Agency's Chief or designee, in his or her sole discretion, has determined sufficient personnel, equipment, and resources are available for the specific assignment, and the health, safety, or welfare of the Responding Agency's citizens will not be endangered by dispatching personnel or equipment or resources outside of the Responding Agency's jurisdictional limits.

2.2 Automotic Aid Domonous & Fine and Employment Medical Commission

#### 2.4 EMS Mutual and Automatic Aid reimbursement

a. Each jurisdiction will charge and collect, from the patient, appropriate fees as defined by the respective ordinances for EMS services through established billing and collection processes. An average minimum financial collection of \$240.00 per transport will set a minimum annual collection threshold for each jurisdiction to compensate the Responding Agency. If the average minimum threshold received by a Responding Agency is unmet through collections from patients 180 days after the end of the fiscal year, the jurisdiction receiving aid will reimburse the Responding Agency the difference to reach the minimum threshold standard.

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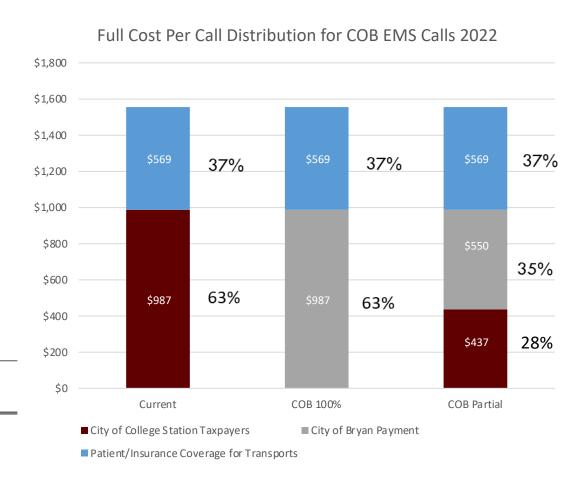
#### 2.5 Special Response Teams.

- a. College Station Hazmat Response. College Station will invoice any Responsible Party for a Hazmat Response. If Bryan is the Responsible Party, College Station will invoice Bryan only for supplies and consumables. College Station will not invoice Bryan for personnel time related to a Hazmat Response.
- b. Bryan Technical Rescue Response. Bryan will invoice any Responsible Party for a Technical Rescue Response. If College Station is the responsible party, Bryan will invoice College Station only for supplies and consumables. Bryan will not invoice College Station for personnel time related to a Technical Rescue Response.



# COLLEGE STATION EMS CALLS IN BRYAN — COSTS PER CALL

Full Cost Per Call Rates for COB Calls 2022	Current	COB 100%	<u>COB</u> <u>Partial</u>
Patient/Insurance Coverage for Transports	\$569	\$569	\$569
City of Bryan Payment	\$ -	\$987	\$550*
City of College Station Taxpayers	\$987	\$-	\$437
Full Cost for COB Transports	\$1,556	\$1,556	\$1,556



<sup>\*</sup> July 2021 Proposal to City of Bryan

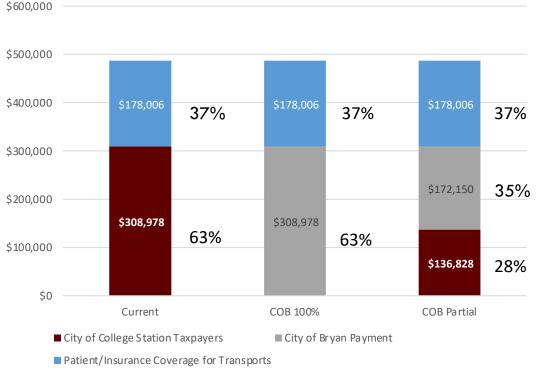


# COLLEGE STATION EMS CALLS IN BRYAN - TOTAL COSTS

#### **Cost Distribution for College Station EMS Responses in Bryan** 2022

	<u>Current</u>	COB Full Payment	<u>COB</u> <u>Partial</u> <u>Payment</u>
Patient/Insurance Coverage for Transports	\$178,006	\$ 178,006	\$178,006
City of Bryan Payment	-	\$308,978	\$172,150*
City of College Station Taxpayers	\$308,978	-	\$136,828
Full Cost for COB Transports	\$486,984	\$486,984	\$486,984

**Cost Distribution for College Station EMS** 



Responses in Bryan 2022

<sup>\*</sup>July 2021 Proposal to City of Bryan

# COUNCIL CONSIDERATIONS



- Accept proposal from City of Bryan (Status Quo Financially)
- Determine acceptable level of subsidy by College Station taxpayers
- Move to Mutual Aid for EMS and Fire Services
- Provide alternative proposal to City of Bryan



# STAFF RECOMMENDATIONS

- Automatic aid for high acuity Fire/EMS call types with AVL dispatch as identified by CAD
- Mutual aid for low acuity call types based on resource availability
- Reasonable annual financial adjustment for any imbalance in EMS service delivery